Accelerating the quality and reach of education through PPP's – by the example of cloud solutions

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ACCESS

Every child has the right to education.

ICT is one of the **key** enablers

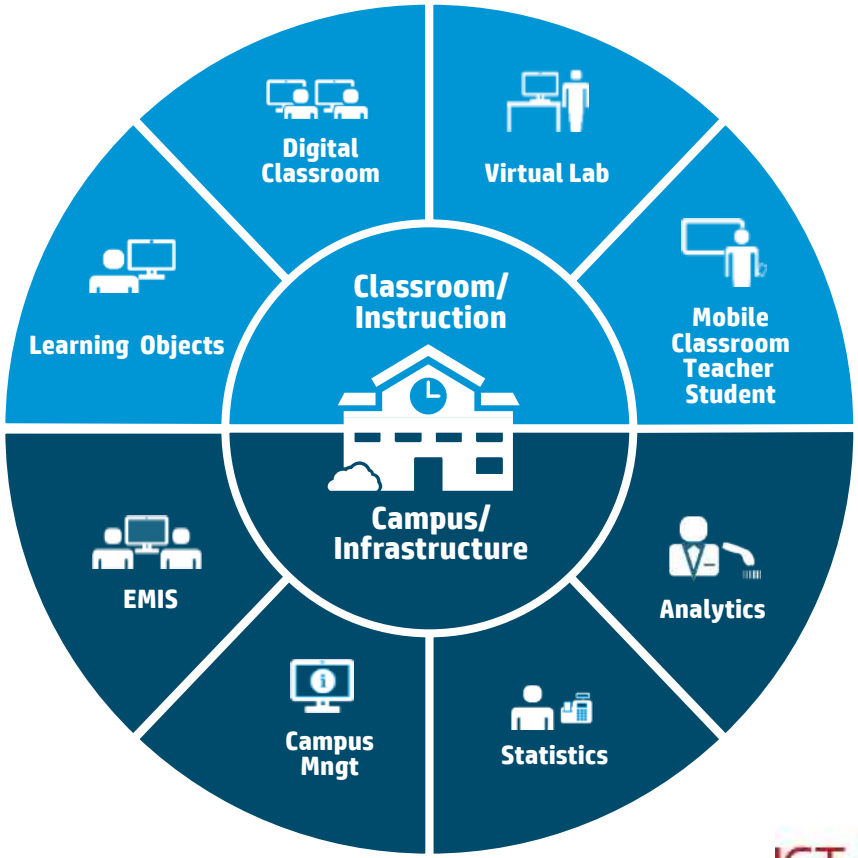
Vision: For those who recognize technology's capacity for transforming education, HP's hardware, software and services provide **total access** to resources and enable **true learning** to create **meaningful outcomes.**

Total
Access

True
Learning

Meaningful
Outcomes

HP invests big in Education - Focus Areas



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HP's Approach - from the Classroom to the Cloud

- School / Campus Management System
- Learning Management System
- Personalised, Adaptive and Active E-learning
- Collaboration with Peers
- E-Books, Video Books, videos ...

Education Cloud
- On-demand, self-service
- Virtualised & Automated
- Shared, Elastic,
- Secure,
- Highly Available

- Distance Learning / MOOC
- Learning Analytics & Reports
- IT Help Desk / Chat & Device Management
- Virtual Classroom / Web Conferencing
- Document / Presentation / Productivity Tools

Broadband Fixed / Mobile Networks

School 1

Pupils & Students	Teaching & Academic Staff	School Admin Staff

School n

School n-1

Pupils & Students	Teaching & Academic Staff	School Admin Staff

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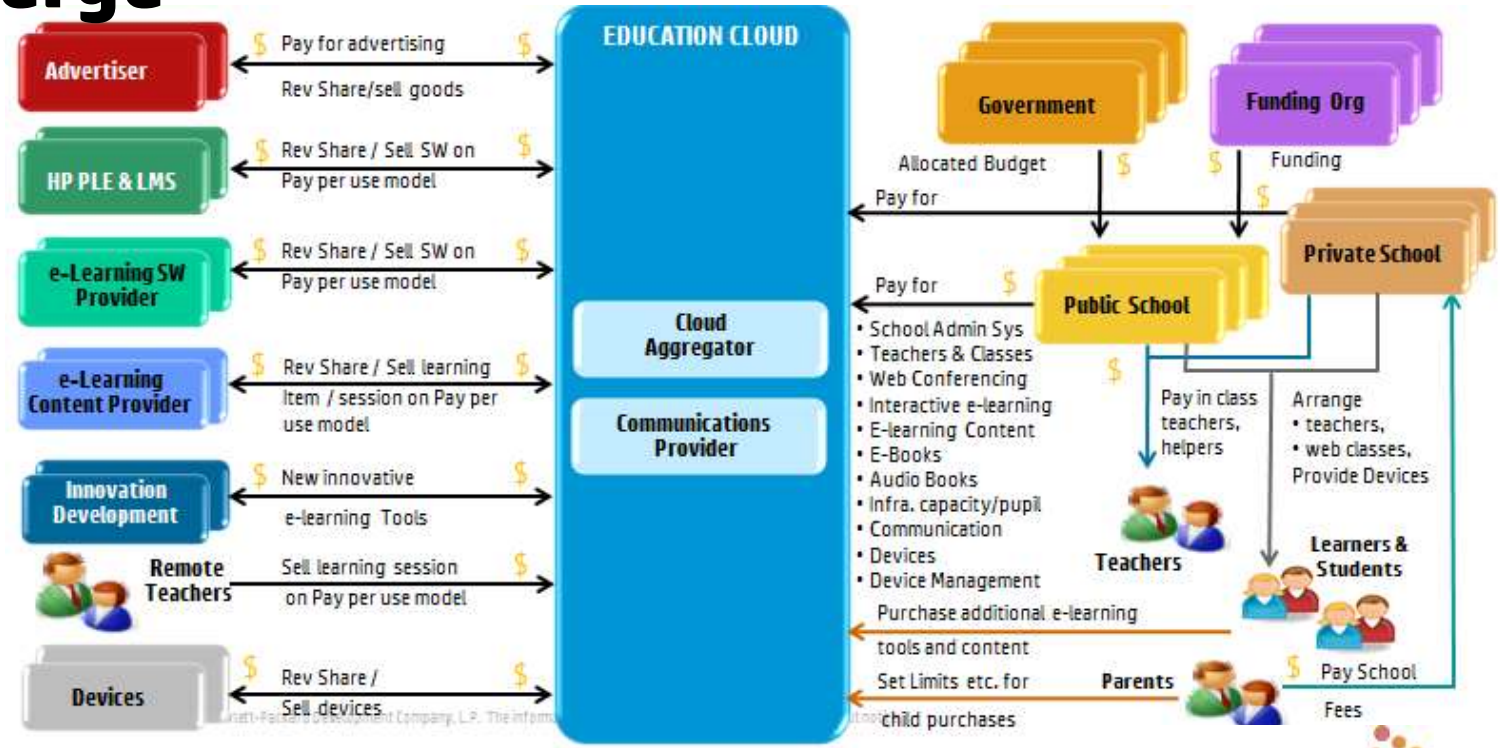
PPP + Education Cloud - new business models emerge



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HP in action in Education

3 Private Public Partnership Education Cloud References

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HP LIFE e-Learning

The first free of charge e-learning content for young entrepreneurs from the HP cloud

Increasing reach to more potential entrepreneurs - the hotbed of innovations and the growth engine for jobs

- FoC, best-in-class content for establishing and running a new business
- available 24/7
- Learning at own pace in own time
- 43,000 new jobs created or employment obtained
- Almost 20,000 new businesses established or business growth experienced
- Content delivered in more than 20 languages

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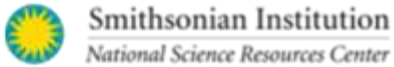
Partnerships



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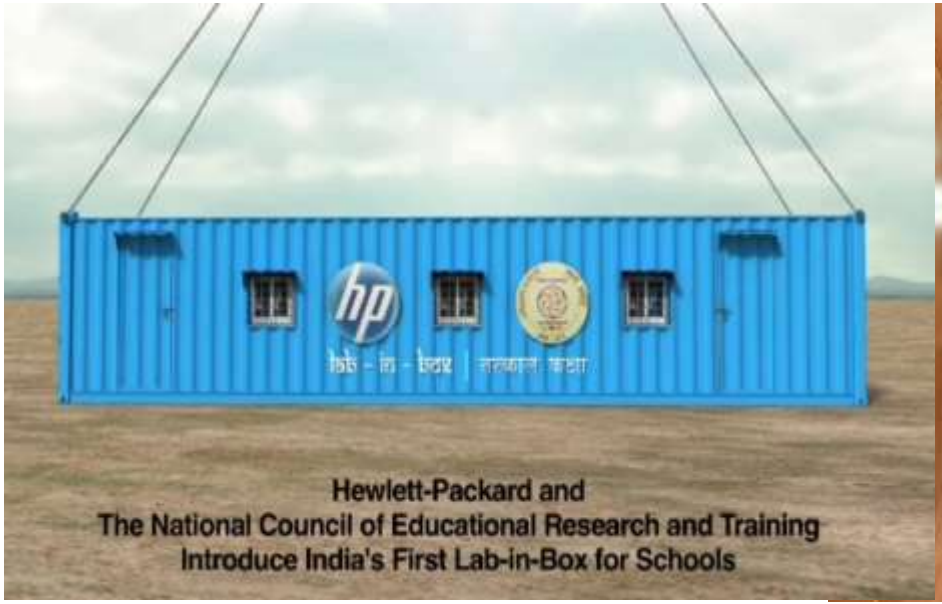
Distance Learning “ Lab-in-a-Box” (NCERT, India)

HP Cloud Based Distance Learning for Rural Areas



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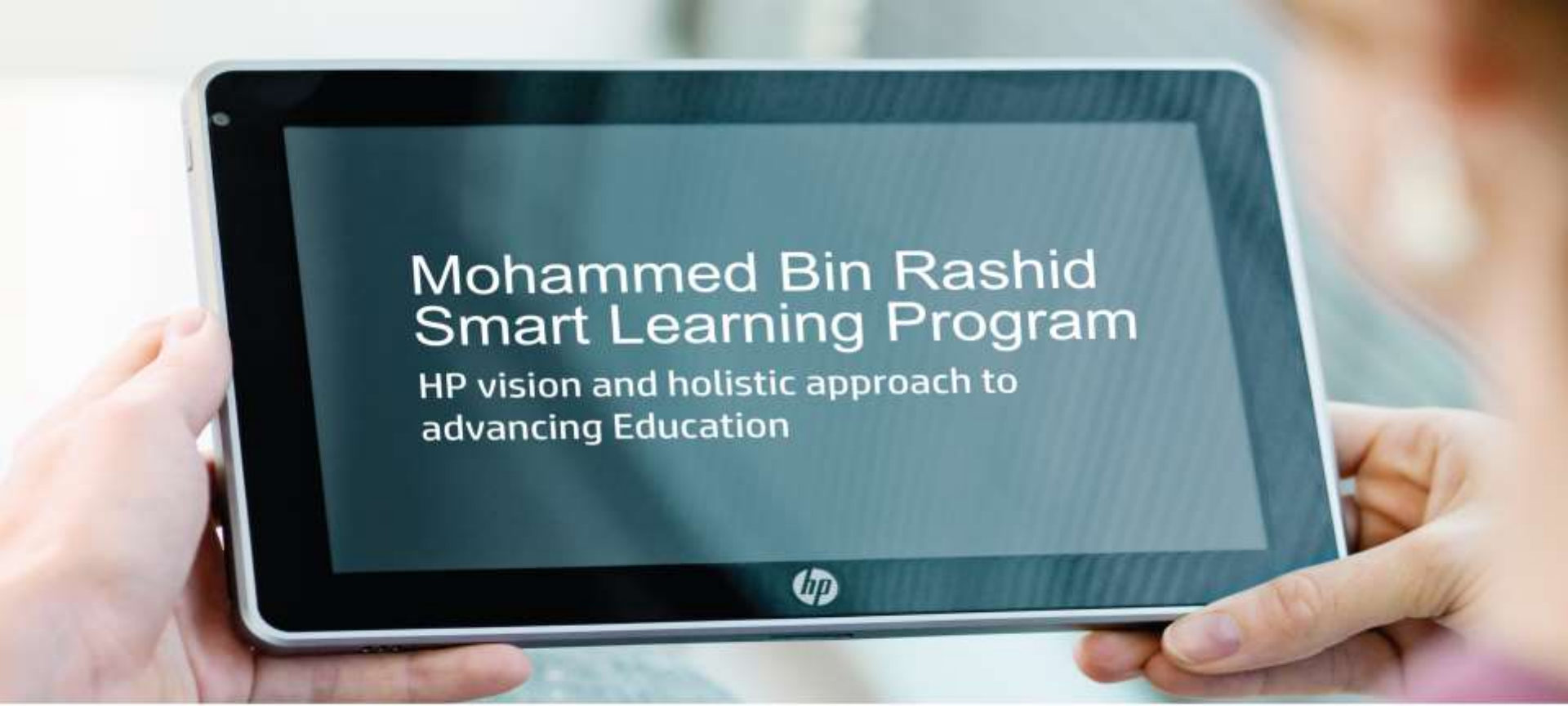

وزارة التربية والتعليم
Ministry of Education

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UAE Smart Learning Program

Developing an environment to support the education reform in the UAE

- Technology enabled learning
- Adaptive learning suiting individual needs
- Enable learning from anywhere and anytime
- Produce a thinking workforce
- Increase participation of parents and community
- Develop 21 century skills

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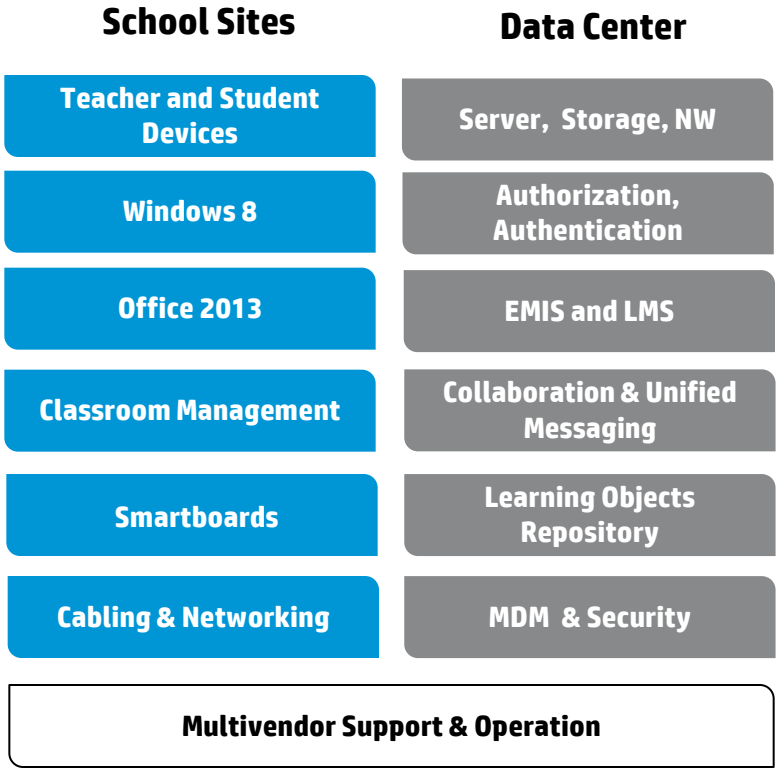
UAE Smart Learning Program Scope



6	Emirates
120	Schools
430	Classrooms
1610	Teachers
7.500	Learning Objects
11.600	Students/Devices

10 Weeks Turn Key Delivery

Management of Change

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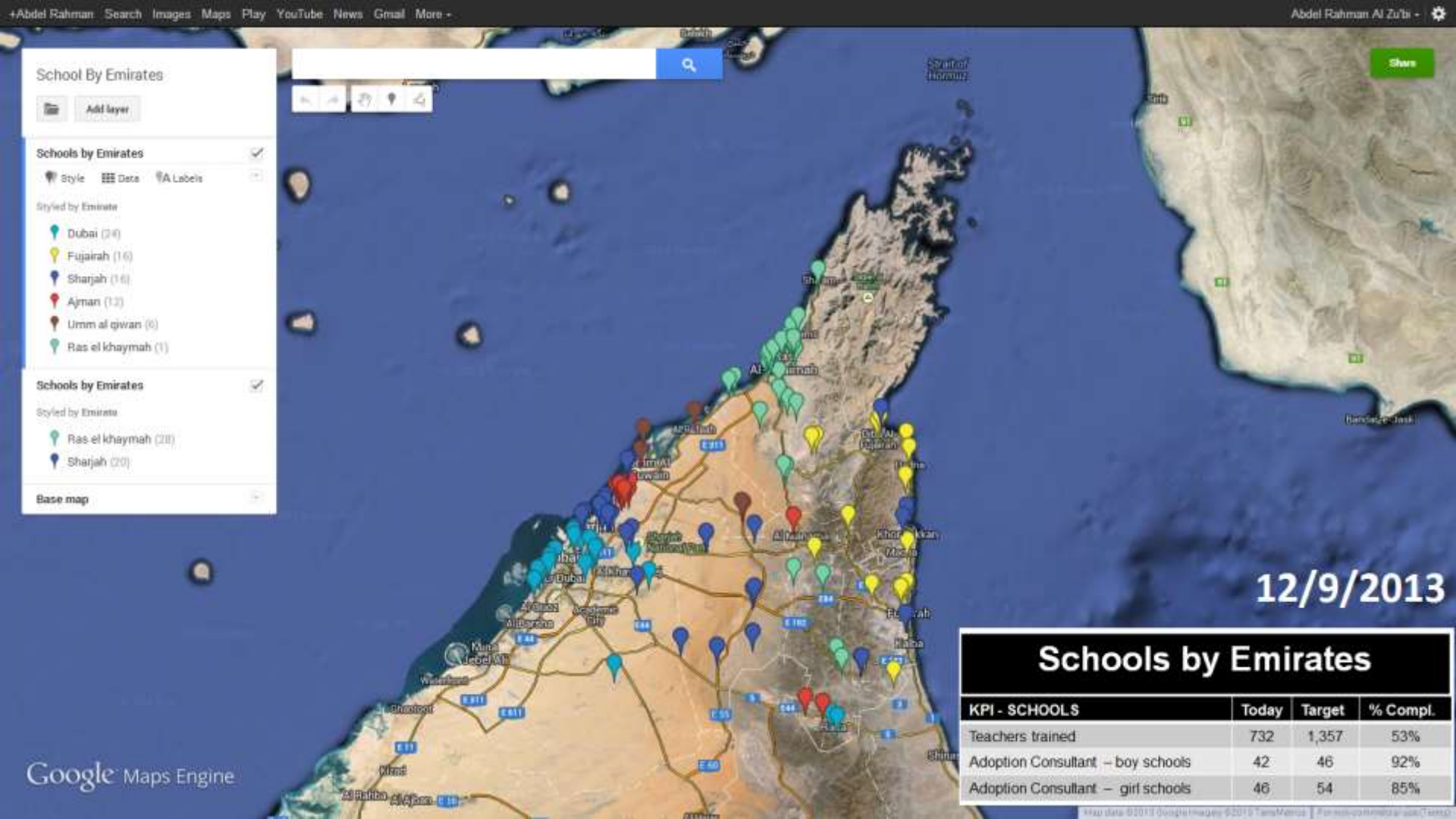

Schools by Emirates

KPI - SCHOOLS	Today	Target	% Compl.
Teachers trained	732	1,357	53%
Adoption Consultant – boy schools	42	46	92%
Adoption Consultant – girl schools	46	54	85%

UAE Smart Learning -Transformation & Management of Change

Working groups, polices, processes and procedures for a successful change

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Promotion Plan

Critical part for successful change management

Bus Tour

Media Coverage

Collaterals

Conferences & Exhibitions

Interviews

Online and social media

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Key Decision Points – Financing and Asset Lifecycle Management

Project financing

Technology refresh

Sustainability

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Total **Access** + True **Learning** = Meaningful **Outcomes**

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